



LOGIC, Inc. is currently seeking applicants for the position of Robotic Sales Engineer. We are looking for a motivated self-starter to supplement our team, already established in the material handling industry or industrial robotics industry.

Responsibilities:

As our Senior Sales Representative, you would develop new accounts in manufacturing industries that need automated material handling systems or precise tool movement, warehouse, and lab facilities as well as work with Systems Integrators.

- Developing new accounts through networking, vendor coordination, and market research.
- Providing quotations, place orders, submittal documents, and technical assistance.
- Preparing and delivers technical demonstrations that provide solutions to fit their application needs.
- Traveling within territory via company car to develop and maintain customer relationships.
- Continually learning new technologies, new products, and new industrial applications.

Requirements:

- As our Senior Sales Representative we require that you have 5 years of experience selling a minimum of \$1M annually in Material Handling Industry or Robotics industry
- Previous sales experience with sortation, conveyors, picking systems, WCS, WMS, robotics, palletization, RFID, barcode scanning systems, vision, PLCs, controls systems
- Proven established relationships with existing customers in KS, MO, NE, southern IL
- Must understand industry engineering design concepts and practices
- Experience developing presentations and sales quotes

What We Offer:

- Competitive salary & bonus package
- Full benefits package including medical and excellent retirement benefits
- Paid holidays and vacation, personal, sick time.
- Company provided cell phone, laptop, software, supplies and company vehicle
- Great working environment with a team approach to sales

Who We Are:

Logic Inc. offers products for machine and process control, software for industrial applications, and precision motion control. We are offering both industrial robots and collaborative robots in many form factors including 4-15 Axis Articulating Arms, SCARA, Delta, and Cartesian from successful manufacturers.

www.logic-control.com

This is not a retail sales position. This position is available immediately.

Send in your resume today to resumes@logic-control.com

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