Dream Report®

Ocean Data Systems

“Industrial” Business Intelligence (I-BI)

Three Types of Customer Investing in Industrial BI

- **NEED** Information
- **Want** Information
- **Seek** Information

5 Key Aspects of a Complete I-BI Solution

- **Turn Raw Data into KPIs** (Key performance Indicators)
- **Place KPIs into Context** - Enabling User Action
- **Generate Results Automatically** – Manage and Archive
- **Deliver to Stakeholders** - Drive Continuous Improvement
- **Ad-Hoc Access to Data** - Troubleshooting & Learning

Type 1 – NEED Information

Regulatory Compliance

- Direct Line of Business
- Fines if not delivered
- Designed for Regulations, not Operations

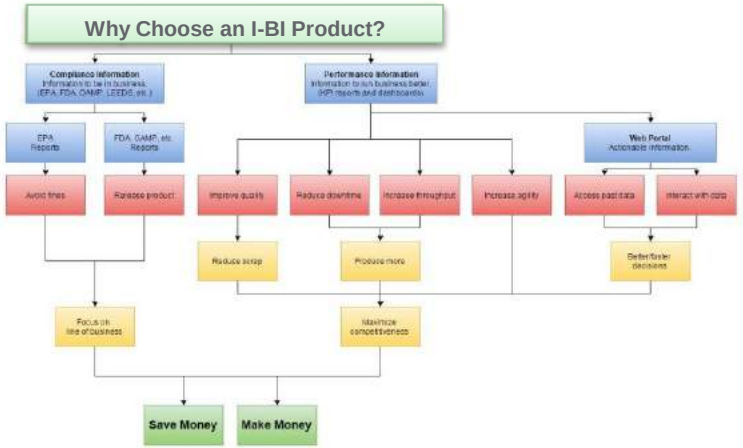
Critical to Operations

- High Visibility
- Installed as part of automation infrastructure
- End of Project, High Risk, Time and Money have Run Out

Type 2 – WANT Information

Continuous Improvement

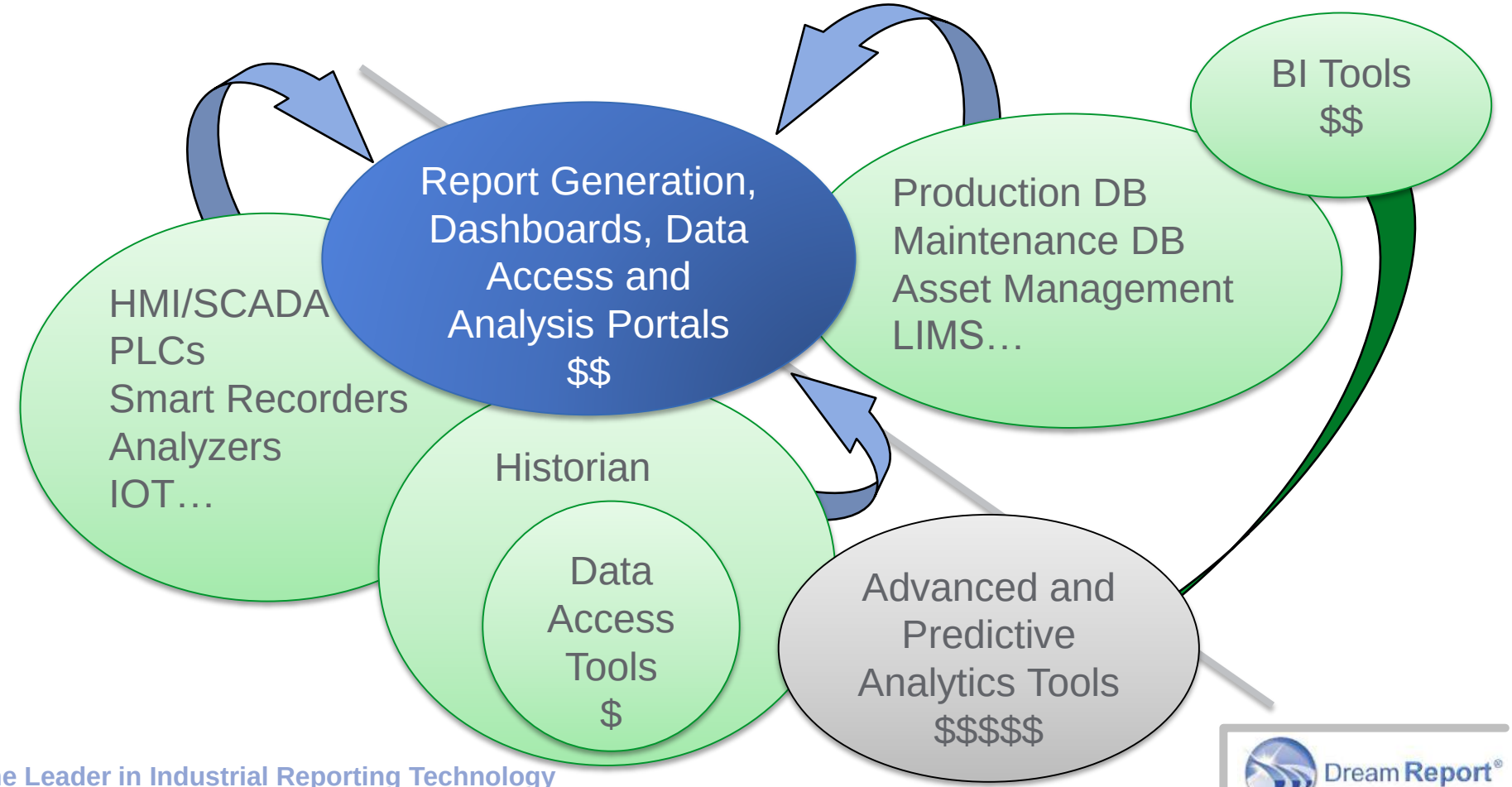
- Key Performance Indicators (KPIs) – You Know Your Measures – Make Money, Save Money
- Context – Compared to What – Last Month, Last Year, Last Batch, Competition, Peers
- Routine – Is Continuous Improvement Part of Your Routine?
    - Make it Routine – Schedules
    - Bridge the Gap – Collaboration and Interaction
- Records to Look Back Upon



Type 3 – Access to Information – Analytics & Troubleshooting

- **Troubleshooting & Continuous Improvement**
  - Ad-hoc Analysis – Select Tags – Pan/Zoom, Search/Sort/Filter
  - Export for Sharing and Further Analysis
  - Store Information for Future Reference

Bridging the “Industrial” Information Gap



Why is Dream Report Different from other BI Tools?

It's an "Industrial" Report/Dashboard Solution

- Connectivity to Over 80 Product and Industry Standards
- Understands "Industrial Data" and Sources
- Understands "Industrial" Calculations
- Designed for Process Engineers
- No Programming, No Scripting, Low Learning Curve
- All-In-One Solution, Download – Install – Operate
- World's Most Recommended "Industrial" Solution

Over 20 "Industrial" OEMs (Branded Resellers) and Partners

What Do You Get with Dream Report?

Taming Your Ocean of Data

- Turning Raw Data into Information
- Deliver PDF, Excel, CSV, HTML5 Web Pages
- Scheduled & Event Based Triggers
- HMI/SCADA Integration – ActiveX, CMD Line, Web Services
- Email, FTP, Automatic File Management
- Data Collection, Data Logging and Manual Data Entry
- Browser Based User Portal – PC and Mobile
- 10+ Year History, 20+ Releases, and 14 Languages

For Operators, Engineers and Managers…

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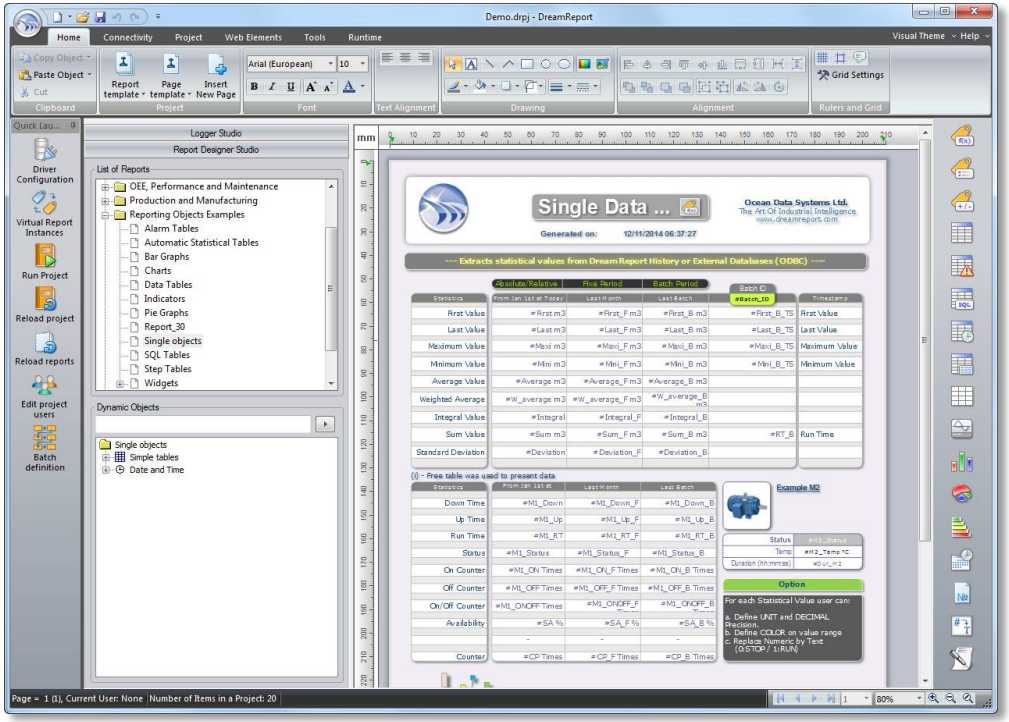
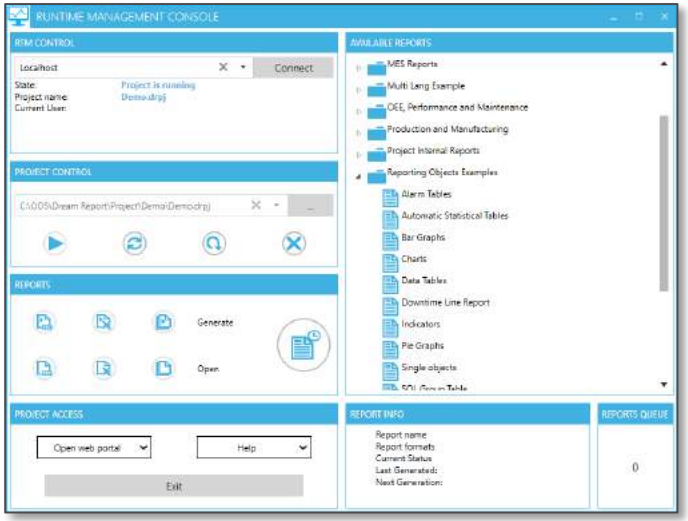
The Art of Industrial Intelligence

- IT is welcome, but not necessary with Dream Report…





Browser Based Portal – Any User, Any Time

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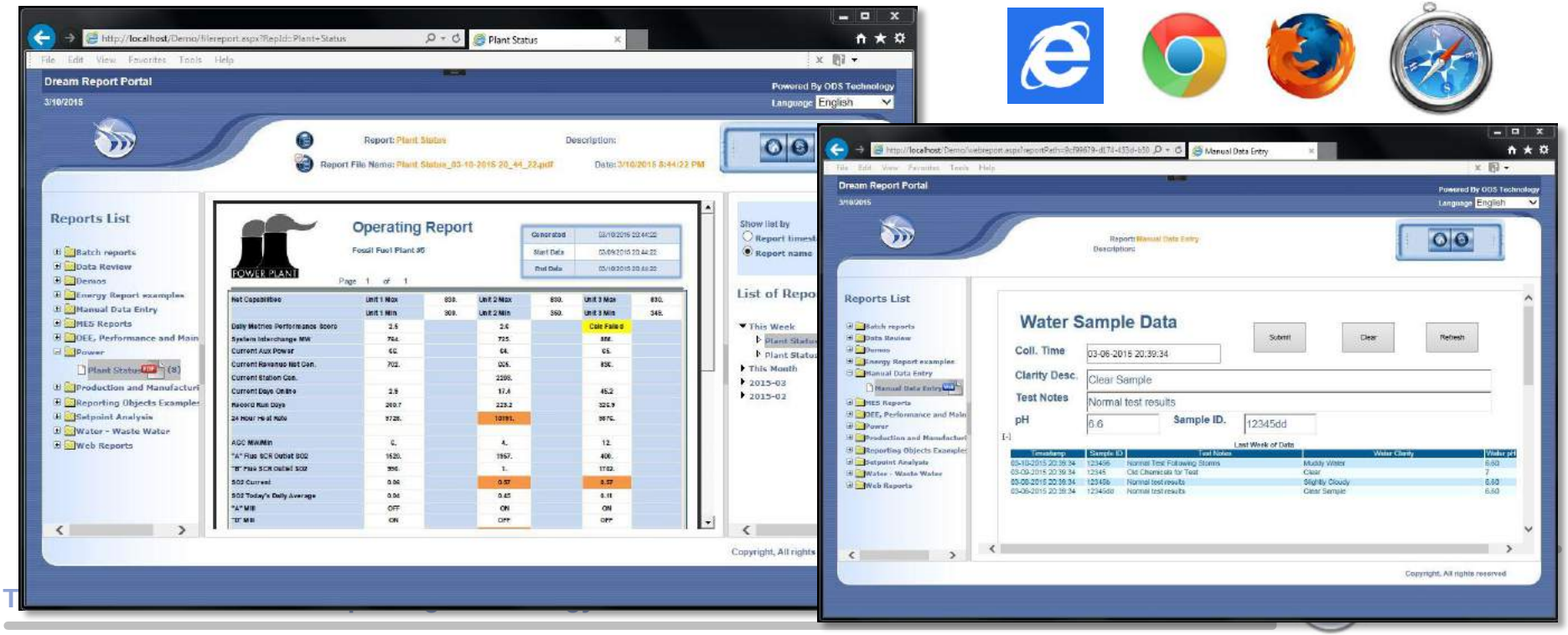
Report Review, Manual Data Entry, Ad Hoc Access



PC and Mobile Support - Automatically

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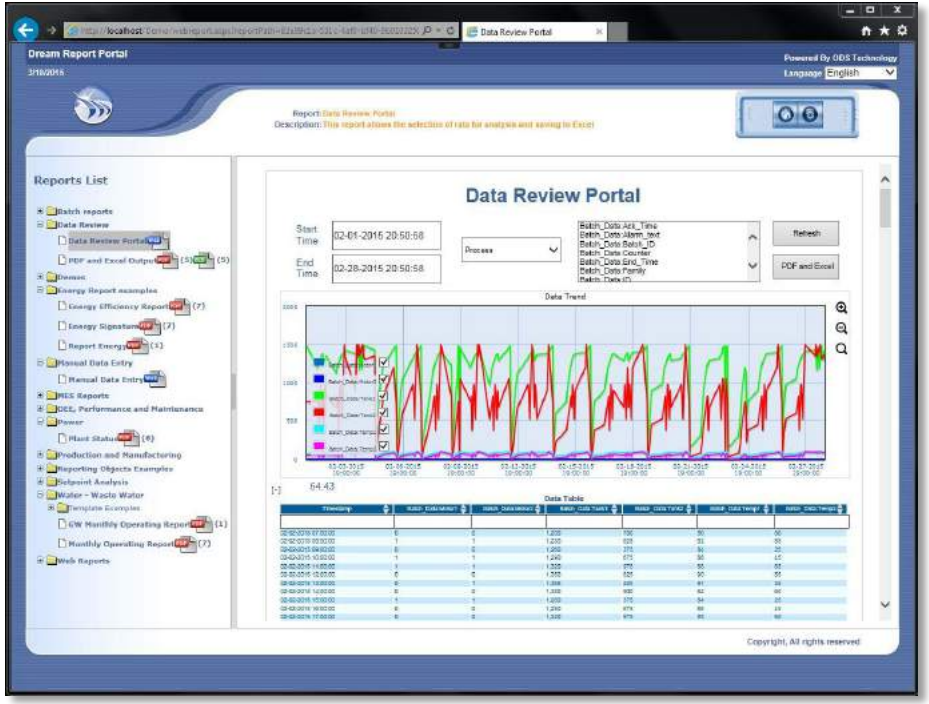
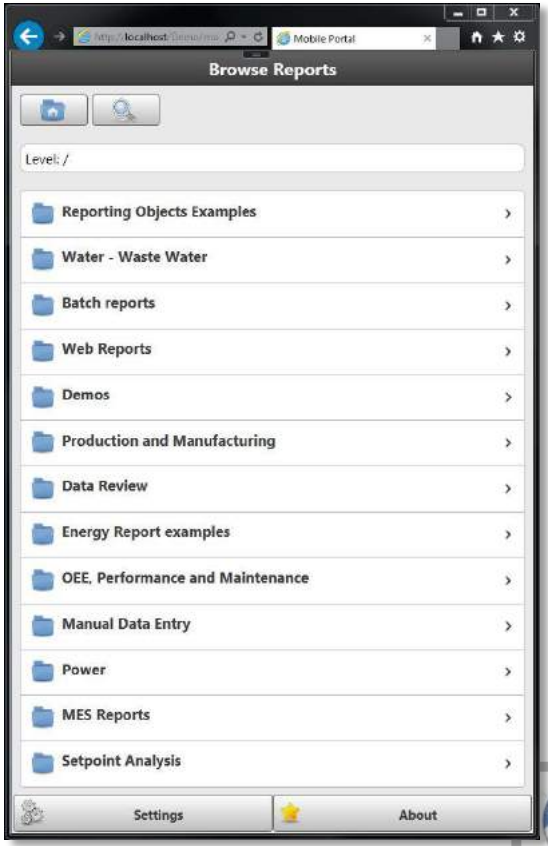
Drill Down and Review Data – Export to Excel



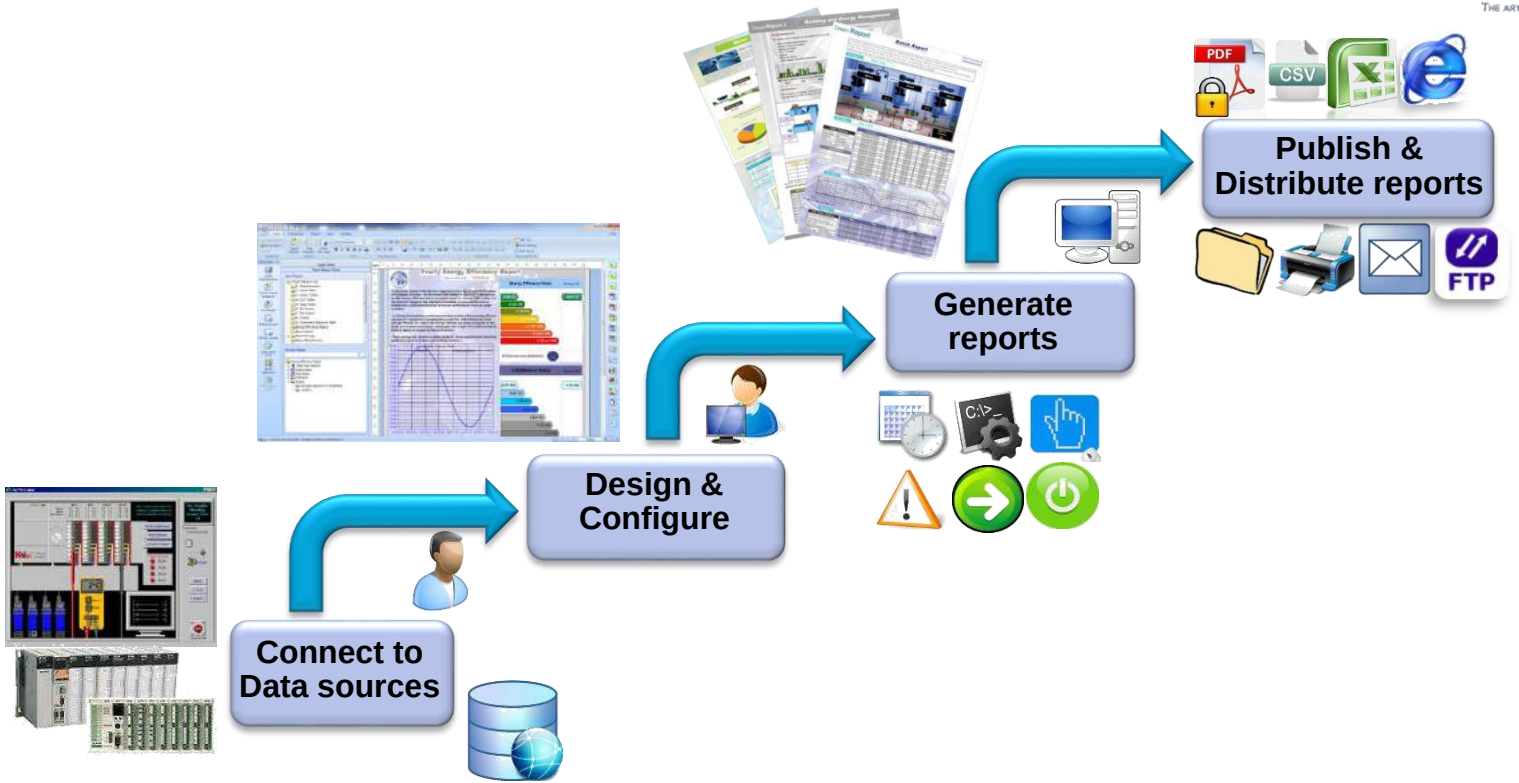


iOS

Windows Phone

DreamReport®

How it Works and What it Does



Success Stories – www.DreamReport.net

1. Ease of Use – **Bear Republic Brewing**
2. Regulatory (Water and Waste Water – DNR-EPA) – **Carollo**
3. Regulatory (Food and Beverage – FDA - GAMP) – **Lifeway**
4. Regulatory (Life Sciences - FDA) – **Finesse**
5. Regulatory (Hospitals – JHACO) - **ASCO**
6. Continuous Improvement (Cost Control) – **Preferred Utilities**
7. Continuous Improvement (Quality) – **Loparex**
8. Operations – Billing – **Howard Engineering – City of Union**

Bear Republic – Success Story

Dream **Report** – Success Story – Beer Brewery

Bear Republic Brewing - Turning Water into Beer

Micro brewers are faced with many challenges, but if you're Bear Republic, there's another to add to the list – the availability of a key ingredient – water.

Bear Republic Brewing is located in Cloverdale, about an hour and a half north of San Francisco, and one of the hardest hit drought communities in California. In addition to working hard to make a great brew, they are challenged with a lack of water. Bear Republic is a significant brewing company having made the top 50 list of microbreweries in the USA. They have an annual production around 72,000 barrels.

As you can imagine, water makes up the majority of their product. In addition, a significant amount of water is required for the overall process, cleaning and the like. Industry averages highlight a ratio of 6 gallons of water use to one gallon of beer produced.

With city limits being applied to water use, it's clear that Bear Republic needed to pay close attention to their water consumption. Close attention also included filing daily wastewater reports to the city of Cloverdale.

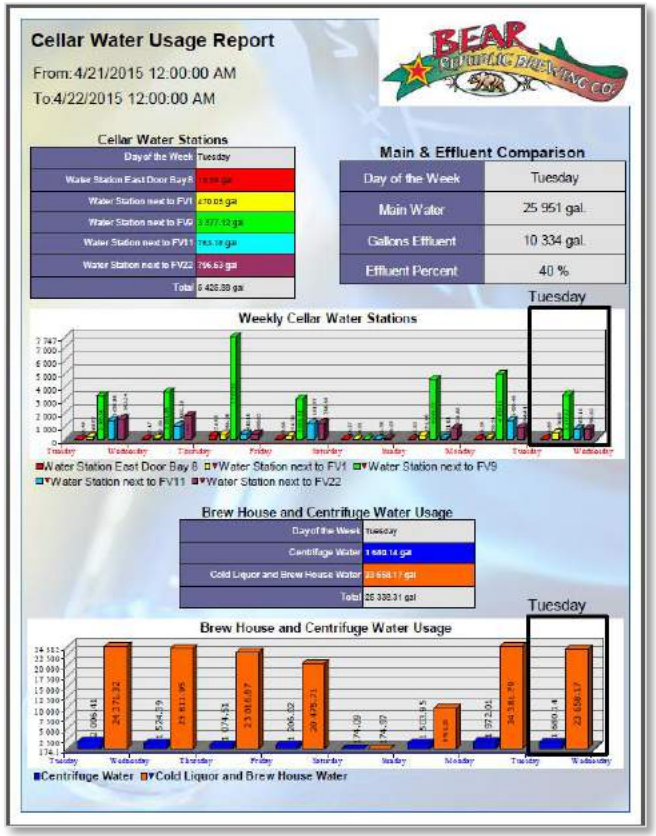
Bear Republic took significant steps to understand and reduce their water use. These steps included systems to recover water from waste streams, water that can be used in cleaning processes. These steps also included closely monitoring water use throughout the process, even from batch to batch, monitoring activities of operators to optimize water availability for brewing. Every gallon of water saved can be another gallon used to make more beer.

Current production is around 72,000 barrels a year. At 31 gallons per barrel and 3.5 gallons per gallon of beer, they are requiring 7.8 million gallons of water per year. The city has them capped at 8 million gallons annually. Clearly, water optimization is an important step in increasing production.

The process of monitoring and optimization required the installation of twenty-three water meters, a data acquisition system, historian and reporting / analysis software to generate and deliver the required results. Water meters feed their use data to a Siemens PLC. The Siemens PLC is monitored by a Wonderware Historian. The Wonderware Historian becomes the data repository for Dream Report, a solution by Ocean Data Systems and sold by our OEM (Wonderware). This combination of products delivers exactly what Bear Republic needed to meet the city reporting requirements and deliver the production analysis to make continuous process improvements.

Much of the Bear Republic solution was specified and initially configured by the Wonderware NorCal (Northern California) office. Dream Report is also delivered through this channel as a Wonderware branded solution. Mike Llapitan, Wonderware NorCal product specialist, provided the initial Historian and Dream Report installation and tag

Dream **Report** by Ocean Data Systems
www.DreamReport.net



SI - Carollo Engineers – Success Story

Dream **Report** – Success Story - Wastewater

Carollo Engineers Deliver Their First Dream Report Project

carollo

Engineers...Working Wonders With Water™

As one of the leading water engineering companies in the USA with an over 80 year history and 20 offices across the USA, the team at Carollo is always looking for the latest and greatest to master and deliver to their customers. For one recent client, The City of Chandler Arizona, that new solution was called Dream Report.

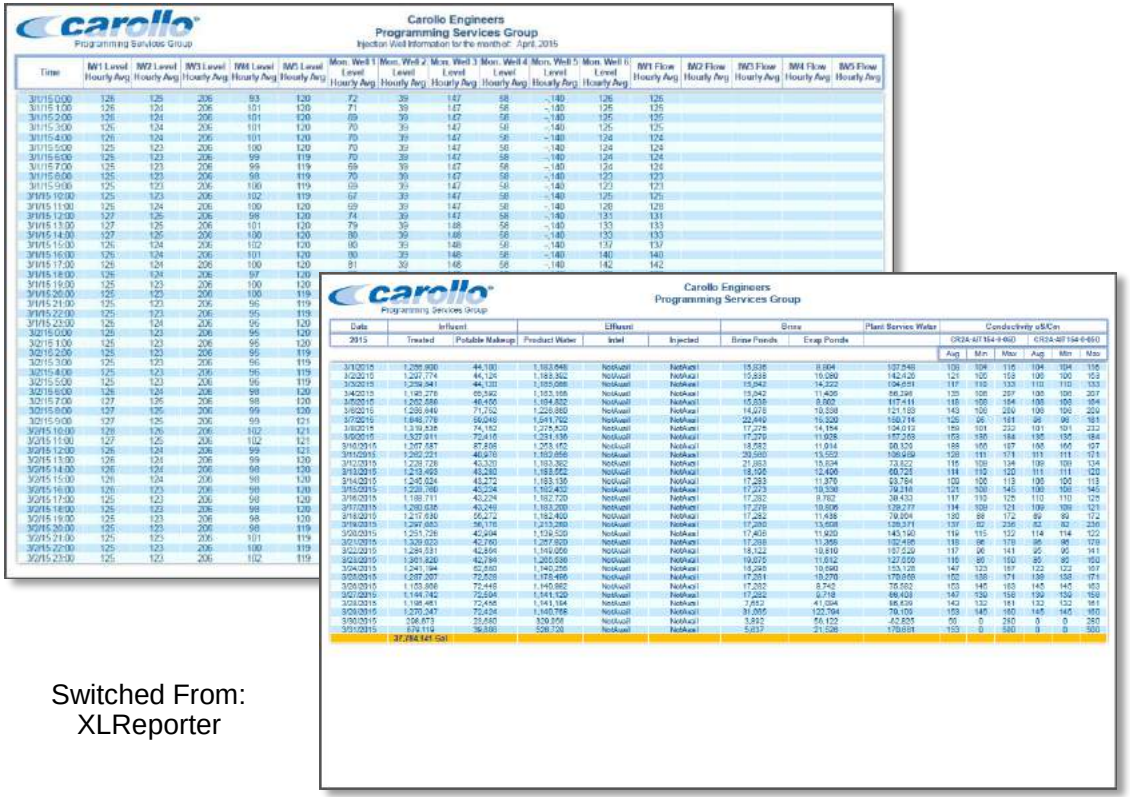
Every month, the City of Chandler generates a monthly operations report on their waste water treatment facility. This report is used both internally and for EPA compliance. Their automation system is based on GE Intelligent Platform's – Proficy HMI/SCADA - CIMPLICITY. It supervises the plant operations, acquiring data from an array of Rockwell Automation PLCs and then logs results into a Microsoft SQL Database.

Every month, an Excel spreadsheet was used to query data, update calculations and generate the required reports. This was both time consuming and somewhat labor intensive. While this solution worked, it did require a particular knowledge set which was not always available and the solution did not offer any long term document management, which would be beneficial for the organization and retrieval of past results.

Carollo managed this solution and wanted to try something new. Report generation is nothing new to Carollo. With their focus and expertise in all things water, they've been managing reports with all manner of technology including Microsoft Excel (with automation plug-ins), SAP Crystal Reports and Microsoft SQL Server Reporting Services (SSRS). These solutions required a great deal of system integration work and customization which meant more time was spent working with technology, than actually focusing on delivering end user value in terms of compliance or performance information. They were looking for a solution that delivered all the functionality they needed "Out of the box", without the need for programming, scripting or technology integration. An ideal solution would interface with any automation system that they will encounter (in addition to this CIMPLICITY installation). It will be flexible enough to meet all of their compliance reporting requirements while also enabling the ability to deliver on additional uses like maintenance reporting, performance reporting, the display of KPI dashboards and the access of information via a web browser or mobile devices. While these features weren't initially required in this application, Carollo knew that they would likely be requested and added in the future.

The engineers at Carollo had recently been exposed to a new solution called Dream Report, having heard about it in a news announcement. They arranged for a personalized webinar, hosted by Ocean Data Systems and exposed their team to this new solution. Dream Report made perfect sense to them. It was purpose built for the world of automation, as opposed to repurposing business technology, it delivered the statistics that are common to water and wastewater applications without the need for any creative math and logic, and it delivered a great deal of flexibility in terms of report generation, report access and long term management. Dream Report also delivers a web portal with the ability to both display past reports and ad hoc interact with process data through the use of report templates, with user configurable dates, times and data queries.

Dream **Report** by Ocean Data Systems
www.DreamReport.net



carollo
Programming Services Group

Carollo Engineers
Programming Services Group
Injection Well Information for the month of: April, 2015

Time	MW1 Level Hourly Avg	MW2 Level Hourly Avg	MW3 Level Hourly Avg	MW4 Level Hourly Avg	MW5 Level Hourly Avg	Mon. Well 1 Level Hourly Avg	Mon. Well 2 Level Hourly Avg	Mon. Well 3 Level Hourly Avg	Mon. Well 4 Level Hourly Avg	Mon. Well 5 Level Hourly Avg	Mon. Well 6 Level Hourly Avg	MW1 Flow Hourly Avg	MW2 Flow Hourly Avg	MW3 Flow Hourly Avg	MW4 Flow Hourly Avg	MW5 Flow Hourly Avg
3/1/15 0:00	126	125	206	93	120	72	39	147	58	-140	126	126				
3/1/15 1:00	126	124	206	101	120	71	39	147	58	-140	126	126				
3/1/15 2:00	126	124	206	101	120	69	39	147	58	-140	125	125				
3/1/15 3:00	126	124	206	101	120	70	39	147	58	-140	125	125				
3/1/15 4:00	126	124	206	101	120	70	39	147	58	-140	124	124				
3/1/15 5:00	125	123	206	100	120	70	39	147	58	-140	124	124				
3/1/15 6:00	125	123	206	99	119	70	39	147	58	-140	124	124				
3/1/15 7:00	125	123	206	99	119	69	39	147	58	-140	124	124				
3/1/15 8:00	125	123	206	98	119	70	39	147	58	-140	123	123				
3/1/15 9:00	125	123	206	100	119	69	39	147	58	-140	123	123				
3/1/15 10:00	125	123	206	102	119	67	39	147	58	-140	125	125				
3/1/15 11:00	125	124	206	100	120	69	39	147	58	-140	128	128				
3/1/15 12:00	127	125	206	98	120	74	39	147	58	-140	133	133				
3/1/15 13:00	127	125	206	101	120	79	39	148	58	-140	133	133				
3/1/15 14:00	127	125	206	100	120	80	39	148	58	-140	133	133				
3/1/15 15:00	126	124	206	102	120	80	39	148	58	-140	137	137				
3/1/15 16:00	126	124	206	101	120	80	39	148	58	-140	140	140				
3/1/15 17:00	126	124	206	100	120	81	39	148	58	-140	142	142				
3/1/15 18:00	126	124	206	97	120											
3/1/15 19:00	125	123	206	100	120											
3/1/15 20:00	125	123	206	100	119											
3/1/15 21:00	125	123	206	96	119											
3/1/15 22:00	125	123	206	95	119											
3/1/15 23:00	125	124	206	96	120											
3/2/15 0:00	126	123	206	96	120											
3/2/15 1:00	125	123	206	95	120											
3/2/15 2:00	125	123	206	96	119											
3/2/15 3:00	125	123	206	96	119											
3/2/15 4:00	125	123	206	96	119											
3/2/15 5:00	125	123	206	96	119											
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3/2/15 10:00	126	126	206	102	121											
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3/2/15 21:00	125	123	206	101	119											
3/2/15 22:00	125	123	206	100	119											
3/2/15 23:00	125	123	206	102	119											

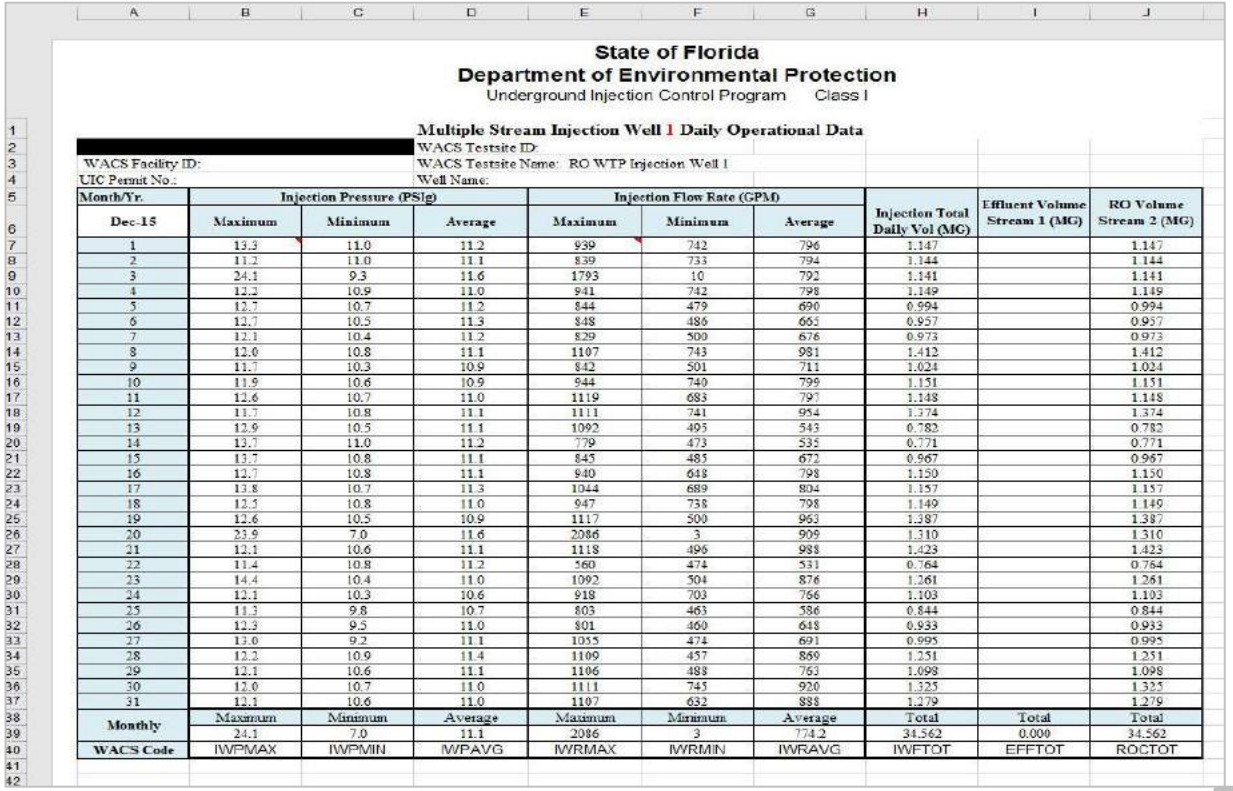
carollo
Programming Services Group

Carollo Engineers
Programming Services Group

Date	Influent		Effluent			Brine		Plant Service Water	Conductivity uS/Cm					
2015	Treated	Potable Makeup	Product Water	Inlet	Injected	Brine Ponds	Evap Ponds		CR2A-AT164-6460			CR3A-AT164-6460		
									Avg	Min	Max	Avg	Min	Max
3/1/2015	1,256,800	44,100	1,163,648	NotAval	NotAval	15,936	8,864	107,548	109	104	115	104	104	115
3/2/2015	1,227,774	44,124	1,183,302	NotAval	NotAval	15,838	10,280	142,420	121	105	153	100	100	153
3/3/2015	1,258,941	44,130	1,185,088	NotAval	NotAval	15,942	14,222	194,651	117	110	133	110	110	133
3/4/2015	1,193,278	66,592	1,153,166	NotAval	NotAval	15,942	11,406	88,296	120	106	257	100	100	257
3/5/2015	1,262,586	46,456	1,184,822	NotAval	NotAval	15,838	8,992	117,411	115	105	154	105	105	154
3/6/2015	1,299,849	71,752	1,228,869	NotAval	NotAval	14,978	10,338	121,183	143	100	209	100	100	209
3/7/2015	1,849,778	66,049	1,641,702	NotAval	NotAval	22,449	16,320	169,714	125	96	161	96	96	161
3/8/2015	1,319,938	74,152	1,275,529	NotAval	NotAval	17,275	14,194	134,012	159	101	233	101	101	233
3/9/2015	1,327,911	72,416	1,231,136	NotAval	NotAval	17,379	11,928	157,263	153	136	184	136	136	184
3/10/2015	1,267,587	67,806	1,253,162	NotAval	NotAval	18,582	11,914	98,326	188	166	197	166	166	197
3/11/2015	1,282,231	46,976	1,192,856	NotAval	NotAval	29,560	13,559	106,959	128	111	171	111	111	171
3/12/2015	1,238,726	43,320	1,183,392	NotAval	NotAval	21,353	15,804	73,822	115	109	134	109	109	134
3/13/2015	1,213,493	43,280	1,183,572	NotAval	NotAval	18,596	12,406	60,725	118	110	120	111	111	120
3/14/2015	1,240,024	43,272	1,183,136	NotAval	NotAval	17,283	11,376	93,764	109	100	113	100	100	113
3/15/2015	1,238,760	45,224	1,192,402	NotAval	NotAval	17,273	10,336	79,216	121	100	145	100	100	145
3/16/2015	1,188,711	43,224	1,182,720	NotAval	NotAval	17,282	8,782	38,432	117	110	125	110	110	125
3/17/2015	1,280,635	43,249	1,183,200	NotAval	NotAval	17,279	10,806	129,277	114	109	121	109	109	121
3/18/2015	1,217,630	66,272	1,182,400	NotAval	NotAval	17,282	11,438	79,004	130	89	172	89	89	172
3/19/2015	1,297,683	56,176	1,213,280	NotAval	NotAval	17,282	13,508	128,371	137	82	236	82	82	236
3/20/2015	1,251,726	42,904	1,139,520	NotAval	NotAval	17,408	11,920	145,140	119	115	122	114	114	122
3/21/2015	1,339,603	42,760	1,257,920	NotAval	NotAval	17,288	11,359	192,408	118	96	178	96	96	178
3/22/2015	1,294,581	42,864	1,149,056	NotAval	NotAval	18,122	10,816	167,529	117	96	141	95	95	141
3/23/2015	1,301,820	42,784	1,205,536	NotAval	NotAval	19,075	11,612	127,656	116	96	160	95	95	160
3/24/2015	1,241,184	62,680	1,140,256	NotAval	NotAval	18,295	10,590	153,128	147	123	187	122	122	187
3/25/2015	1,287,207	72,528	1,178,496	NotAval	NotAval	17,281	10,270	170,668	152	138	174	138	138	174
3/26/2015	1,153,868	72,448	1,140,992	NotAval	NotAval	17,282	8,742	28,582	163	145	163	145	145	163
3/27/2015	1,144,742	72,624	1,141,120	NotAval	NotAval	17,282	9,718	66,420	147	139	158	139	139	158
3/28/2015	1,198,481	72,456	1,141,184	NotAval	NotAval	7,852	41,694	88,639	143	132	161	132	132	161
3/29/2015	1,270,247	72,424	1,140,768	NotAval	NotAval	31,055	122,784	79,109	159	145	160	145	145	160
3/30/2015	206,873	28,680	329,856	NotAval	NotAval	3,892	56,122	42,855	56	0	240	0	0	240
3/31/2015	674,119	36,808	528,720	NotAval	NotAval	5,817	21,526	179,881	153	0	500	0	0	500
	37,764,141 Gal													

Switched From:
XLReporter

Florida – Water Utility



State of Florida
Department of Environmental Protection
Underground Injection Control Program Class I

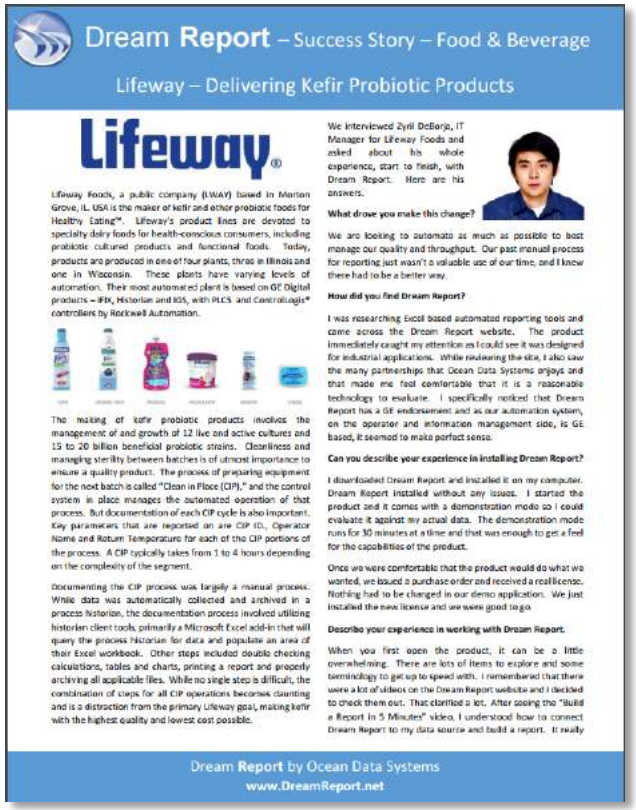
Multiple Stream Injection Well 1 Daily Operational Data

WACS Testsite ID:
WACS Facility ID:
WACS Testsite Name: RO WTP Injection Well 1
UIC Permit No.:
Well Name:

Month/Yr.	Injection Pressure (PSIg)			Injection Flow Rate (GPM)			Injection Total Daily Vol (MG)	Effluent Volume Stream 1 (MG)	RO Volume Stream 2 (MG)
Dec-15	Maximum	Minimum	Average	Maximum	Minimum	Average			
1	13.3	11.0	11.2	939	742	796	1.147		1.147
2	11.2	11.0	11.1	839	733	794	1.144		1.144
3	24.1	9.3	11.6	1793	10	792	1.141		1.141
4	12.2	10.9	11.0	941	742	798	1.149		1.149
5	12.7	10.7	11.2	844	479	690	0.994		0.994
6	12.7	10.5	11.3	848	486	665	0.957		0.957
7	12.1	10.4	11.2	829	500	676	0.973		0.973
8	12.0	10.8	11.1	1107	743	981	1.412		1.412
9	11.7	10.3	10.9	842	501	711	1.024		1.024
10	11.9	10.6	10.9	944	740	799	1.151		1.151
11	12.6	10.7	11.0	1119	683	797	1.148		1.148
12	11.7	10.8	11.1	1111	741	954	1.374		1.374
13	12.9	10.5	11.1	1092	495	543	0.782		0.782
14	13.7	11.0	11.2	779	473	535	0.771		0.771
15	13.7	10.8	11.1	845	485	672	0.967		0.967
16	12.7	10.8	11.1	940	648	798	1.150		1.150
17	13.8	10.7	11.3	1044	689	804	1.157		1.157
18	12.5	10.8	11.0	947	738	798	1.149		1.149
19	12.6	10.5	10.9	1117	500	963	1.387		1.387
20	23.9	7.0	11.6	2086	3	909	1.310		1.310
21	12.1	10.6	11.1	1118	496	988	1.423		1.423
22	11.4	10.8	11.2	560	474	531	0.764		0.764
23	14.4	10.4	11.0	1092	504	876	1.261		1.261
24	12.1	10.3	10.6	918	703	766	1.103		1.103
25	11.3	9.8	10.7	803	463	586	0.844		0.844
26	12.3	9.5	11.0	801	460	648	0.933		0.933
27	13.0	9.2	11.1	1055	474	691	0.995		0.995
28	12.2	10.9	11.4	1109	457	869	1.251		1.251
29	12.1	10.6	11.1	1106	488	763	1.098		1.098
30	12.0	10.7	11.0	1111	745	920	1.325		1.325
31	12.1	10.6	11.0	1107	632	888	1.279		1.279
Monthly	Maximum	Minimum	Average	Maximum	Minimum	Average	Total	Total	Total
	24.1	7.0	11.1	2086	3	774.2	34.562	0.000	34.562
WACS Code	IWPMAX	IWPMIN	IWPAVG	IWRMAX	IWRMIN	IWRAVG	IWFTOT	EFFTOT	ROCTOT

Switched From:
XLReporter

Lifeway Foods – Success Story



Dream **Report** – Success Story – Food & Beverage

Lifeway – Delivering Kefir Probiotic Products

Lifeway®

Lifeway Foods, a public company (LWAY) based in Morton Grove, IL USA is the maker of kefir and other probiotic foods for Healthy Eating®. Lifeway's product lines are devoted to specialty dairy foods for health-conscious consumers, including probiotic cultured products and functional foods. Today, products are produced in one of four plants, three in Illinois and one in Wisconsin. These plants have varying levels of automation. Their most automated plant is based on GE Digital products – iFIX, Historian and IOS, with PLCS and Controllogix® controllers by Rockwell Automation.

The making of kefir probiotic products involves the management of and growth of 12 live and active cultures and 15 to 20 billion beneficial probiotic strains. Cleanliness and managing sterility between batches is of utmost importance to ensure a quality product. The process of preparing equipment for the next batch is called "Clean in Place (CIP)," and the control system in place manages the automated operation of that process. But documentation of each CIP cycle is also important. Key parameters that are reported on are CIP ID, Operator Name and Return Temperature for each of the CIP portions of the process. A CIP typically takes from 1 to 4 hours depending on the complexity of the segment.

Documenting the CIP process was largely a manual process. While data was automatically collected and archived in a process historian, the documentation process involved utilizing historian client tools, primarily a Microsoft Excel add-in that will query the process historian for data and populate an area of their Excel workbook. Other steps included double checking calculations, tables and charts, printing a report and properly archiving all applicable files. While no single step is difficult, the combination of steps for all CIP operations becomes daunting and is a distraction from the primary Lifeway goal, making kefir with the highest quality and lowest cost possible.

We interviewed Zyril DeBorja, IT Manager for Lifeway Foods and asked about his whole experience, start to finish, with Dream Report. Here are his answers.

What drove you make this change?

We are looking to automate as much as possible to best manage our quality and throughput. Our past manual process for reporting just wasn't a valuable use of our time, and I knew there had to be a better way.

How did you find Dream Report?

I was researching Excel based automated reporting tools and came across the Dream Report website. The product immediately caught my attention as I could see it was designed for industrial applications. While reviewing the site, I also saw the many partnerships that Ocean Data Systems enjoys and that made me feel comfortable that it is a reasonable technology to evaluate. I specifically noticed that Dream Report has a GE endorsement and as our automation system, on the operator and information management side, is GE based, it seemed to make perfect sense.

Can you describe your experience in installing Dream Report?

I downloaded Dream Report and installed it on my computer. Dream Report installed without any issues. I started the product and it comes with a demonstration mode so I could evaluate it against my actual data. The demonstration mode runs for 30 minutes at a time and that was enough to get a feel for the capabilities of the product.

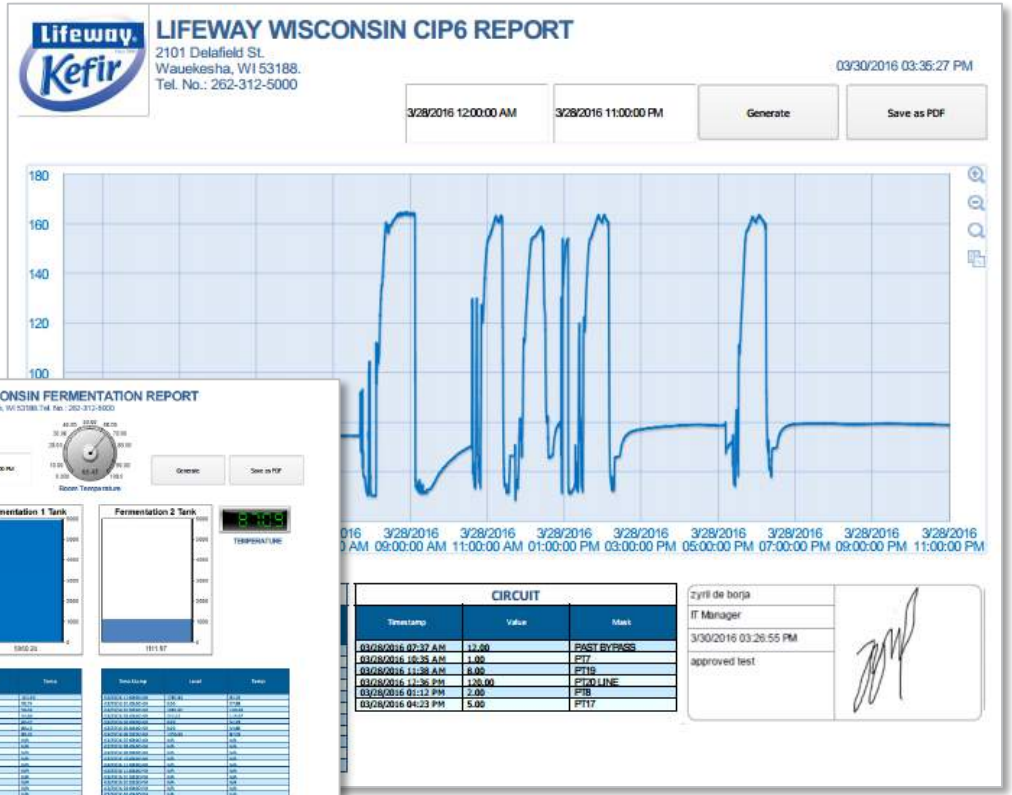
Once we were comfortable that the product would do what we wanted, we issued a purchase order and received a real license. Nothing had to be changed in our demo application. We just installed the new license and we were good to go.

Describe your experience in working with Dream Report.

When you first open the product, it can be a little overwhelming. There are lots of items to explore and some terminology to get up to speed with. I remembered that there were a lot of videos on the Dream Report website and I decided to check them out. That clarified a lot. After seeing the "Build a Report in 5 Minutes" video, I understood how to connect Dream Report to my data source and build a report. It really

Dream **Report** by Ocean Data Systems

www.DreamReport.net



OEM - Finesse – Success Story

Dream **Report** – Success Story – Life Sciences

Finesse Solutions: Dream Report Meets 21CFRPart11

Finesse

Finesse Solutions of Santa Clara, California, with offices around the world, is a leading supplier of bioreactor components and solutions. With over 10 years' experience in bioreactor sensors and systems, Finesse has a good handle on the needs of their market. When it came to reporting on bioreactor operation, Finesse chose Dream Report as the solution for their customers.

Bioreactors are designed to deliver the optimum growth environment for cells or bacteria. They deliver the environment used in the biotechnological production of substances such as replacement cells, pharmaceuticals, antibodies, or vaccines. This production requires a tightly controlled combination of temperature, pH, dissolved oxygen and pressure. Creating the ideal environment requires the right agitation to create a homogeneous growing medium. This environment is the ideal place for all growth, both desired and unwanted, hence cleanliness is a key factor. Many bioreactors today offer single use components, sterile replaceable bag chambers and single use sensors – all of which are the forte of Finesse.

Finesse Bioreactor Controllers for Lab and Production Use

Bioreactors vary in size from small 1 liter laboratory models to production reactors up to 2000 liters in size. More typical are configurations in the 100 to 250 liter capacity. Depending on the life to be cultured, bioreaction times can range from days for bacterial growth to several weeks for more complex cell growth.

The Finesse bioreactor controllers are a combination of standard industrial solutions, combined with layered market specific technology and Finesse-developed software, to deliver an exact-fit solution. The automation system is based on Emerson's DeltaV as the user interface and data management platform with Finesse remote I/O to their specialized single use sensors and control elements. An important aspect of bioreactor management is the storage of recipe settings and control parameters. That is one of the custom components delivered by Finesse, for the added convenience of their customers.

Laboratory installations benefit from a reporting solution to document the many experiments and recipes to develop the best culture environment, not to mention capturing the results of the growth process to ensure quality and repeatability.

Production environments benefit from a reporting solution for the same reasons plus the requirement to meet a variety of good practice standards and regulations. These include GAMP (Good Automated Manufacturing Practice) and the regulations around the FDA 21 CFR Part 11 (Code of Federal Regulations Book 21, Part 11). 21CFRPart11 covers the requirements for the validation of data accuracy and accountability. Meeting 21CFRPart11 requires a high quality of user authentication and security, version management, audit trail and electronic signatures.

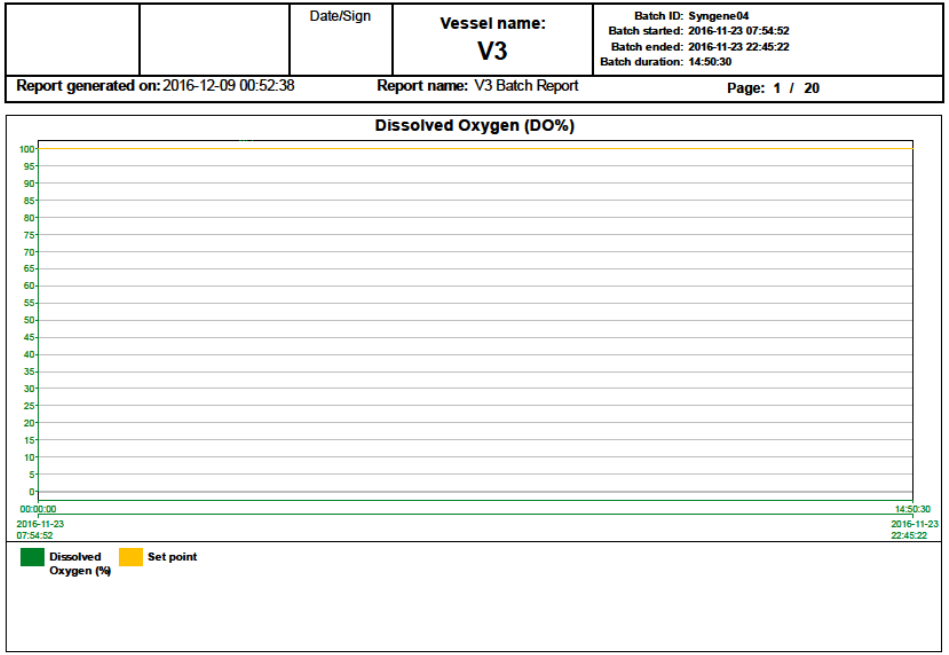
Finesse customers in both the laboratory and production environment, require a reporting solution that will be easy to learn and flexible enough to adapt to their varying needs and infrastructures. Finesse reviewed a number of solutions and selected Dream Report as their preferred offering, and have delivered over a dozen systems in the past few years.

Dream Report is uniquely qualified to meet all the requirements of this market. Connectivity is achieved through specially developed interfaces for both real-time and historical access to data, alarm and event information in a DeltaV system. Dream Report also offers over 70 other interfaces to virtually every other environment that may have information valuable for use in reports. These may include Laboratory Information Management Systems (LIMS), Inventory Systems, Customer Databases, etc. Dream Report is also "purpose built" to address 21CFRPart11. Most other products will require a great deal of customization and system integration to meet the requirements.

One very unique aspect of the Finesse universal controller requires the delivery of a reporting solution that can be quickly integrated with the customer environment, easily set up with a starter set of reports and dashboards, and ready for quick adoption by the end customer. Dream Report's logical

Dream **Report** by Ocean Data Systems

www.DreamReport.net



		Date/Sign	**Vessel name:** V3	Batch ID: Syngene04 Batch started: 2016-11-23 07:54:52 Batch ended: 2016-11-23 22:45:22 Batch duration: 14:50:30
Report generated on: 2016-12-09 00:52:38		**Report name:** V3 Batch Report		**Page: 1 / 20**

Dissolved Oxygen (DO%)

100 95 90 85 80 75 70 65 60 55 50 45 40 35 30 25 20 15 10 5 0

00:00:00 14:50:30

2016-11-23 07:54:52 2016-11-23 22:45:22

Dissolved Oxygen (%) **Set point**

"Finesse is all about providing flexible solutions, so we like to recommend Dream Report to our end users so they can get the same flexibility in creating their custom reports."

ASCO – JCAHO Generator Tests

ASCO TEST REPORTS

Consolidates multiple reporting methods for NFPA, NEC, and JCAHO compliance.

ASCO Test Reports Help Business-Critical Operations Satisfy Requirements for Testing Emergency Power Systems

Ideal for Hospitals, Data Centers, Other Critical Facilities

It takes a lot of testing and data to meet NFPA[1], NEC[2] and JCAHO[3] requirements for on-site power systems.

It can be time consuming and costly. You need to record, store, analyze and report data on system operation, load profiling and even peak shaving.

How do you manage this responsibility? With in-house personnel using clipboards and stopwatches to gather data? By renting multiple ammeters to record data that must then be manually processed? By outsourcing the work?

A Better, Automated Way

Imagine a better way.

ASCO Test Reports automate the manual, time-consuming data logging required by...

- NFPA 99 and 110 for exercising emergency power systems,
- NEC 220.87 for documenting actual on-site power demand load, and
- JCAHO requirements for helping ensure reliable power for life safety loads.

ASCO Test Reports are all it takes to enable facilities and engineering personnel to produce documents in a format that meet data requirements.

Now, you can automatically log, compile, interpret, archive and distribute all relevant report data with the press of a single button, or upon an actual utility failure.

Capture a Range of Genset, Transfer Switch Data

ASCO Test Reports capture engine-generator and automatic transfer switch operational parameters accurately and precisely.

Parameters such as percent of load, compared to 30 percent of genset nameplate rating, or engine exhaust temperature. Duration and frequency of testing. A long list of time delays. Voltage and amperage for each phase. And automatic transfer switch transfer and re-transfer times. All with the legendary reliability of ASCO technology and support.

Accurate Load Profiling, Efficient Peak Shaving

Besides capturing genset and automatic transfer switch data, ASCO Test Reports can record data on an on-site power system's actual demand load for 30 days or more.

Having accurate and up-to-date load profiles helps assure on-site power systems have the capacity to satisfy demand on all branches.

Load profiles of the entire facility also are helpful. They enable a building to be operated more efficiently, and are important for peak shaving programs.

With the amount of data that is required to be captured, the chance for human error always exists. What hangs in the balance is whether inspectors approve the records. And what happens if they don't.

Why leave something so important to chance?

ASCO Test Reports comprise a series of graphs, charts and tables. They show operational parameters throughout a test and even 24/7 normal operation. They streamline compliance with recordkeeping requirements, save time and data storage space.

Whether your emergency power system has a single genset or multiple paralleled gensets, ASCO Test Reports can produce documents that help facilitate compliance... quickly and easily.

1. National Fire Protection Association, Standard for Health Care Facilities Code (NFPA 110 (Standard for Emergency and Standby Power Systems))
2. National Electrical Code Article 220.87
3. Joint Commission on Accreditation of Healthcare Organizations

2

Generator Engine Summary

Generator #1: Gen 1 — Manufacturer's Recommended Exhaust Temperature: 800.00 °F

Start Time: 10/21/2009 11:13:24 AM — Stop Time: 10/21/2009 11:28:15 AM

Time Period Exhaust Temperature >= Manufacturer's Recommended			Required Duration (minutes)	Actual Duration (hh:mm:ss)	Test
10/21/2009 11:20:04 AM	-	10/21/2009 11:23:15 AM	7	0:03:11	

Generator Engine Exhaust Temperature Graph

Exhaust Temperature — Manufacturer's Recommended

Statistics of Engine Data During Time Period Exhaust Temperature >= Manufacturer's Recommended

Engine Data	Minimum	Average	Maximum	Unit
Exhaust Temperature	900.00	900.00	900.00	°F
Coolant Temperature	190.00	190.00	190.00	°F
Battery Charger	24.00	24.00	24.00	V
Oil Pressure	60.00	60.00	60.00	PSI
Speed	500.00	500.00	500.00	RPM

Generator Load Summary

Generator #1: Gen 1 — 30% Nameplate: 600.00 kW

Start Time: 10/21/2009 11:13:24 AM — Stop Time: 10/21/2009 11:28:15 AM

Time Period Load >= 30% Nameplate			Required Duration (minutes)	Actual Duration (hh:mm:ss)	Test Result
10/21/2009 11:20:04 AM	-	10/21/2009 11:23:15 AM	7	0:03:11	Fail

Generator Loading Graph

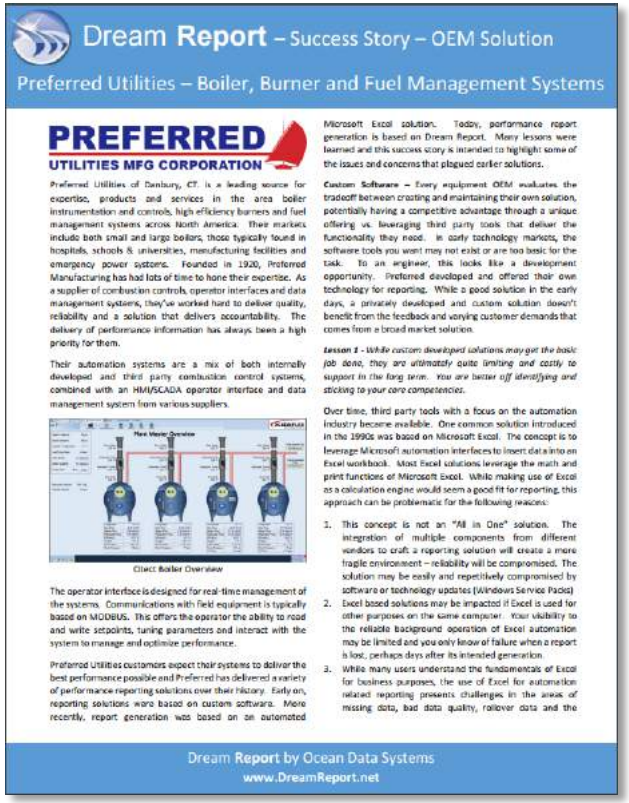
kVA — kW — 30% nameplate

Statistics of Electrical Parameters During Time Period Load >= 30% Nameplate

Electrical Parameters	Minimum	Average	Maximum	Unit
Phase A Current	222.00	222.00	222.00	A
Phase B Current	223.00	223.00	223.00	A
Phase C Current	221.00	221.00	221.00	A
A-B Voltage	481.00	481.00	481.00	V
B-C Voltage	480.00	480.00	480.00	V
C-A Voltage	482.00	482.00	482.00	V
Total Real Power	650.00	650.00	650.00	kW
Total Apparent Power	750.00	750.00	750.00	kVA
Power Factor	0.90	0.90	0.90	
Frequency	59.00	59.00	59.00	Hz

Found a Dream Report Customer

OEM - Preferred Utilities– Success Story



Dream **Report** – Success Story – OEM Solution

Preferred Utilities – Boiler, Burner and Fuel Management Systems

PREFERRED
UTILITIES MFG CORPORATION

Preferred Utilities of Danbury, CT. is a leading source for expertise, products and services in the area boiler instrumentation and controls, high efficiency burners and fuel management systems across North America. Their markets include both small and large boilers, those typically found in hospitals, schools & universities, manufacturing facilities and emergency power systems. Founded in 1920, Preferred Manufacturing has had lots of time to hone their expertise. As a supplier of combustion controls, operator interfaces and data management systems, they've worked hard to deliver quality, reliability and a solution that delivers accountability. The delivery of performance information has always been a high priority for them.

Their automation systems are a mix of both internally developed and third party combustion control systems, combined with an HMI/SCADA operator interface and data management system from various suppliers.

Direct Boiler Overview

The operator interface is designed for real-time management of the systems. Communications with field equipment is typically based on MODBUS. This offers the operator the ability to read and write setpoints, tuning parameters and interact with the system to manage and optimize performance.

Preferred Utilities customers expect their systems to deliver the best performance possible and Preferred has delivered a variety of performance reporting solutions over their history. Early on, reporting solutions were based on custom software. More recently, report generation was based on an automated Microsoft Excel solution. Today, performance report generation is based on Dream Report. Many lessons were learned and this success story is intended to highlight some of the issues and concerns that plagued earlier solutions.

Custom Software – Every equipment OEM evaluates the tradeoff between creating and maintaining their own solution, potentially having a competitive advantage through a unique offering vs. leveraging third party tools that deliver the functionality they need. In early technology markets, the software tools you want may not exist or are too basic for the task. To an engineer, this looks like a development opportunity. Preferred developed and offered their own technology for reporting. While a good solution in the early days, a privately developed and custom solution doesn't benefit from the feedback and varying customer demands that comes from a broad market solution.

***Lesson 1** - While custom developed solutions may get the basic job done, they are ultimately quite limiting and costly to support in the long term. You are better off identifying and sticking to your core competencies.*

Over time, third party tools with a focus on the automation industry became available. One common solution introduced in the 1990s was based on Microsoft Excel. The concept is to leverage Microsoft automation interfaces to insert data into an Excel workbook. Most Excel solutions leverage the math and print functions of Microsoft Excel. While making use of Excel as a calculation engine would seem a good fit for reporting, this approach can be problematic for the following reasons:

1. This concept is not an "All in One" solution. The integration of multiple components from different vendors to craft a reporting solution will create a more fragile environment – reliability will be compromised. The solution may be easily and repetitively compromised by software or technology updates (Windows Service Packs)
2. Excel based solutions may be impacted if Excel is used for other purposes on the same computer. Your visibility to the reliable background operation of Excel automation may be limited and you only know of failure when a report is lost, perhaps days after its intended generation.
3. While many users understand the fundamentals of Excel for business purposes, the use of Excel for automation related reporting presents challenges in the areas of missing data, bad data quality, rollover data and the

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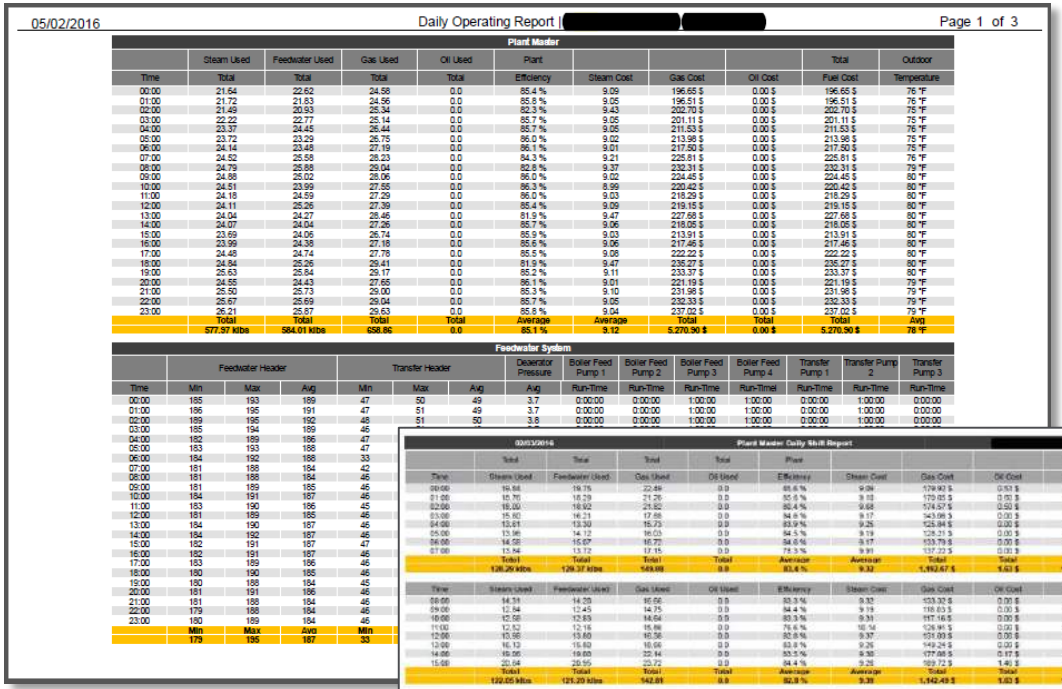
www.DreamReport.net



05/02/2016 Daily Operating Report | [redacted] Page 1 of 3

Plant Master

Time	Steam Used Total	Feedwater Used Total	Gas Used Total	Oil Used Total	Plant Efficiency	Steam Cost	Gas Cost	Oil Cost	Total Fuel Cost	Outdoor Temperature
00:00	21.64	22.62	24.58	0.0	85.4 %	9.09	196.65 $	0.00 $	196.65 $	76 °F
01:00	21.72	21.83	24.56	0.0	85.8 %	9.05	196.51 $	0.00 $	196.51 $	76 °F
02:00	21.49	20.93	25.34	0.0	82.3 %	9.43	202.70 $	0.00 $	202.70 $	75 °F
03:00	22.22	22.77	25.14	0.0	85.7 %	9.05	201.11 $	0.00 $	201.11 $	75 °F
04:00	23.37	24.45	26.44	0.0	85.7 %	9.06	211.53 $	0.00 $	211.53 $	76 °F
05:00	23.72	23.29	26.75	0.0	86.0 %	9.02	213.98 $	0.00 $	213.98 $	75 °F
06:00	24.14	23.48	27.19	0.0	86.1 %	9.01	217.50 $	0.00 $	217.50 $	76 °F
07:00	24.52	25.58	28.23	0.0	84.3 %	9.21	225.81 $	0.00 $	225.81 $	76 °F
08:00	24.79	25.85	29.04	0.0	82.9 %	9.37	232.31 $	0.00 $	232.31 $	79 °F
09:00	24.88	25.02	28.06	0.0	86.0 %	9.02	224.45 $	0.00 $	224.45 $	80 °F
10:00	24.51	23.99	27.55	0.0	86.3 %	8.99	220.43 $	0.00 $	220.43 $	80 °F
11:00	24.18	24.59	27.29	0.0	86.0 %	9.03	218.29 $	0.00 $	218.29 $	80 °F
12:00	24.11	25.26	27.39	0.0	85.4 %	9.09	219.15 $	0.00 $	219.15 $	80 °F
13:00	24.04	24.27	28.46	0.0	81.9 %	9.47	227.66 $	0.00 $	227.66 $	80 °F
14:00	24.07	24.04	27.26	0.0	85.7 %	9.06	218.06 $	0.00 $	218.06 $	80 °F
15:00	23.69	24.06	26.74	0.0	85.9 %	9.03	213.91 $	0.00 $	213.91 $	80 °F
16:00	23.99	24.38	27.18	0.0	85.6 %	9.06	217.46 $	0.00 $	217.46 $	80 °F
17:00	24.48	24.74	27.78	0.0	85.5 %	9.08	222.22 $	0.00 $	222.22 $	80 °F
18:00	24.84	25.26	29.41	0.0	81.9 %	9.47	235.27 $	0.00 $	235.27 $	80 °F
19:00	25.63	25.84	29.17	0.0	85.2 %	9.11	233.37 $	0.00 $	233.37 $	80 °F
20:00	24.55	24.43	27.65	0.0	86.1 %	9.01	221.19 $	0.00 $	221.19 $	79 °F
21:00	25.50	25.73	29.00	0.0	85.3 %	9.10	231.96 $	0.00 $	231.96 $	79 °F
22:00	25.67	25.69	29.04	0.0	85.7 %	9.05	232.33 $	0.00 $	232.33 $	79 °F
23:00	26.21	25.87	29.53	0.0	85.8 %	9.04	237.02 $	0.00 $	237.02 $	79 °F
	Total	Total	Total	Total	Average	Average	Total	Total	Total	Avg
	577.57 klbs	584.01 klbs	658.86	0.0	85.1 %	9.12	5,270.90 $	0.00 $	5,270.90 $	76 °F

Feedwater System

Time	Feedwater Header Min	Feedwater Header Max	Feedwater Header Avg	Transfer Header Min	Transfer Header Max	Transfer Header Avg	Deaerator Pressure Avg	Boiler Feed Pump 1 Run-Time	Boiler Feed Pump 2 Run-Time	Boiler Feed Pump 3 Run-Time	Boiler Feed Pump 4 Run-Time	Transfer Pump 1 Run-Time	Transfer Pump 2 Run-Time	Transfer Pump 3 Run-Time
00:00	185	193	189	47	50	49	3.7	0:00:00	0:00:00	1:00:00	1:00:00	0:00:00	1:00:00	0:00:00
01:00	186	195	191	47	51	49	3.7	0:00:00	0:00:00	1:00:00	1:00:00	0:00:00	1:00:00	0:00:00
02:00	189	196	192	48	51	50	3.8	0:00:00	0:00:00	1:00:00	1:00:00	0:00:00	1:00:00	0:00:00
03:00	185	194	189	46										
04:00	182	189	186	47										
05:00	183	193	188	47										
06:00	184	192	188	33										
07:00	181	188	184	42										
08:00	181	188	184	45										
09:00	183	190	186	45										
10:00	184	191	187	45										
11:00	183	190	186	45										
12:00	181	189	185	46										
13:00	184	190	187	45										
14:00	184	192	187	45										
15:00	182	191	187	47										
16:00	182	191	187	45										
17:00	183	189	186	45										
18:00	180	190	185	46										
19:00	180	188	184	45										
20:00	181	191	186	46										
21:00	181	188	184	46										
22:00	179	188	184	46										
23:00	180	189	184	46										
	Min	Max	Avg	Min										
	179	196	187	33										

Switched From:
XLReporter

Dream **Report**®

LOPAREX – Success Story

Dream **Report** – Success Story – Roll Products

Loparex – World's Leading Supplier of Release Liners

LOPAREX

Release liners are the backings to many of the products that you use every day. Loparex is a leading, global manufacturer of silicone release liners, used in a wide variety of pressure sensitive adhesive applications.

Loparex currently runs 7 manufacturing locations around the world. These locations are responsible for the manufacturing of hundreds of products.

Their Iowa City, Iowa plant wanted to upgrade the reporting capabilities on one of their large converting lines. This production line manufactures large rolls of liner material that can be valued at several thousand dollars. The process it performs is coating the material with a thin layer of polyethylene film. This is a continuous process that results in roll after roll being produced to very strict specifications. Key variables must be monitored to ensure the quality and uniformity of each roll. Variables include monitoring of process temperatures, pressures, flows and power. Follow-on steps include adding the silicone release coatings.

Their automation environment consists of Allen Bradley SLC-500 controllers connected to GE iFIX and GE Historian. These systems make up the operator interfaces and system controls. Data is then stored in the Historian with additional roll information also being stored in a production database accessible through an ODBC connection. This database includes Roll ID information as well as Operator and Shift data.

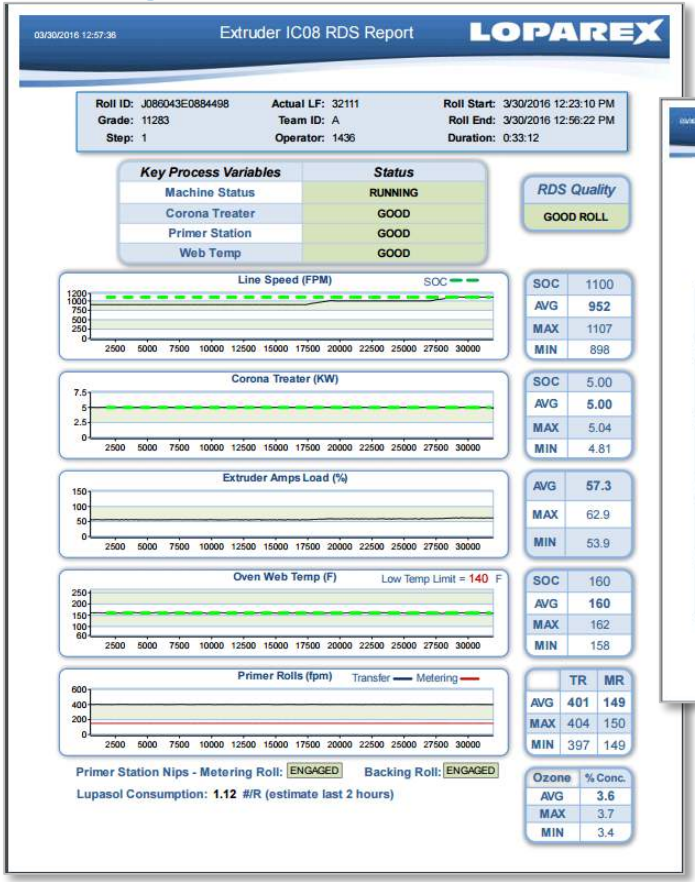
Loparex had an existing reporting solution in place, one that was developed in house through the use of Microsoft Excel and VBA. This solution had worked for many years but required high maintenance, specialized knowledge to support it and it did require some manual intervention – was not fully automated. A better solution needed to be found.

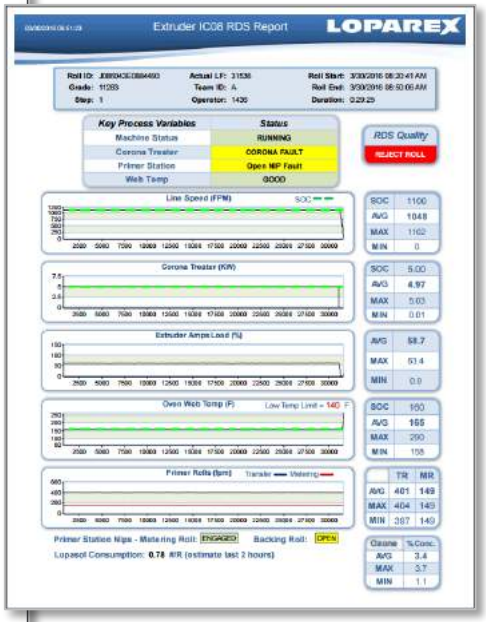
Another Loparex plant in Hammond, Wisconsin had recently used Dream Report to prototype a roll report on one of their converting lines. Loparex's Corporate Engineering facilitated a selection process considering several options for implementing rolls reports including Dream Report. After some consideration Dream Report was chosen for the roll reporting solution.

One of the process engineers at Loparex Iowa City, John Johansen, talked with their local GE distributor, Industrial Network Systems (INS) to learn more about Dream Report. After an orientation webinar and access to a trial version, John implemented Dream Report on a system

John's goal was to create a system that would be fully automated, with the ability to generate pass/fail reports for every roll produced. Each roll has a serial number. Production parameters will vary greatly based on the product being produced and each roll needs to have recipe information verified and documented. While these reports are required for internal record keeping, the process of automated documentation for each roll produced is a valuable one in

Dream **Report** by Ocean Data Systems
www.DreamReport.net



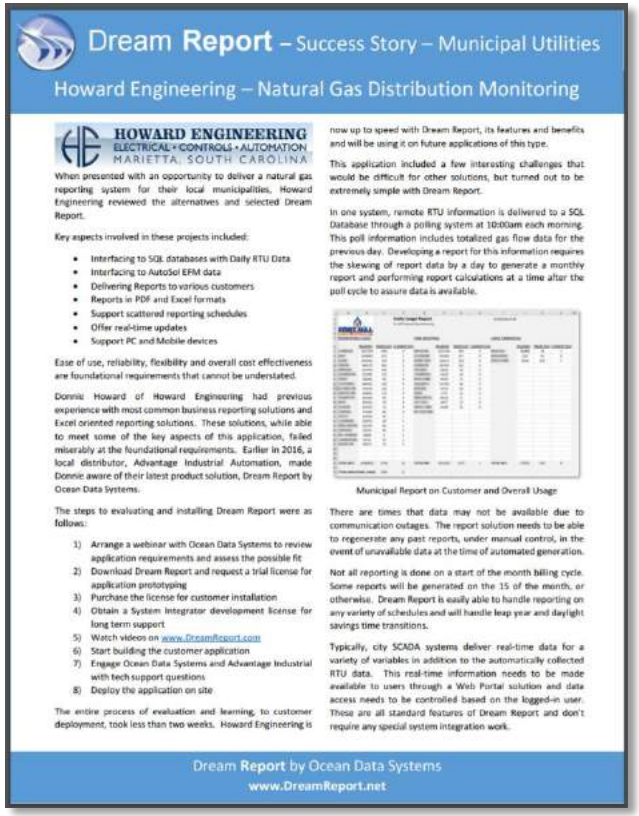


Switched From:
SSRS

The Leader in Industrial Reporting Technology

Dream **Report**®

SI - Howard Engineering – Natural Gas Distribution



Dream **Report** – Success Story – Municipal Utilities

Howard Engineering – Natural Gas Distribution Monitoring

HOWARD ENGINEERING
ELECTRICAL • CONTROLS • AUTOMATION
MARIETTA, SOUTH CAROLINA

When presented with an opportunity to deliver a natural gas reporting system for their local municipalities, Howard Engineering reviewed the alternatives and selected Dream Report.

Key aspects involved in these projects included:

- Interfacing to SQL databases with Daily RTU Data
- Interfacing to AutoSol EFM data
- Delivering Reports to various customers
- Reports in PDF and Excel formats
- Support scattered reporting schedules
- Offer real-time updates
- Support PC and Mobile devices

Ease of use, reliability, flexibility and overall cost effectiveness are foundational requirements that cannot be understated.

Donnie Howard of Howard Engineering had previous experience with most common business reporting solutions and Excel oriented reporting solutions. These solutions, while able to meet some of the key aspects of this application, failed miserably at the foundational requirements. Earlier in 2016, a local distributor, Advantage Industrial Automation, made Donnie aware of their latest product solution, Dream Report by Ocean Data Systems.

The steps to evaluating and installing Dream Report were as follows:

1) Arrange a webinar with Ocean Data Systems to review application requirements and assess the possible fit
2) Download Dream Report and request a trial license for application prototyping
3) Purchase the license for customer installation
4) Obtain a System Integrator development license for long term support
5) Watch videos on www.DreamReport.com
6) Start building the customer application
7) Engage Ocean Data Systems and Advantage Industrial with tech support questions
8) Deploy the application on site

The entire process of evaluation and learning, to customer deployment, took less than two weeks. Howard Engineering is now up to speed with Dream Report, its features and benefits and will be using it on future applications of this type.

This application included a few interesting challenges that would be difficult for other solutions, but turned out to be extremely simple with Dream Report.

In one system, remote RTU information is delivered to a SQL Database through a polling system at 10:00am each morning. This poll information includes totalized gas flow data for the previous day. Developing a report for this information requires the skewing of report data by a day to generate a monthly report and performing report calculations at a time after the poll cycle to assure data is available.

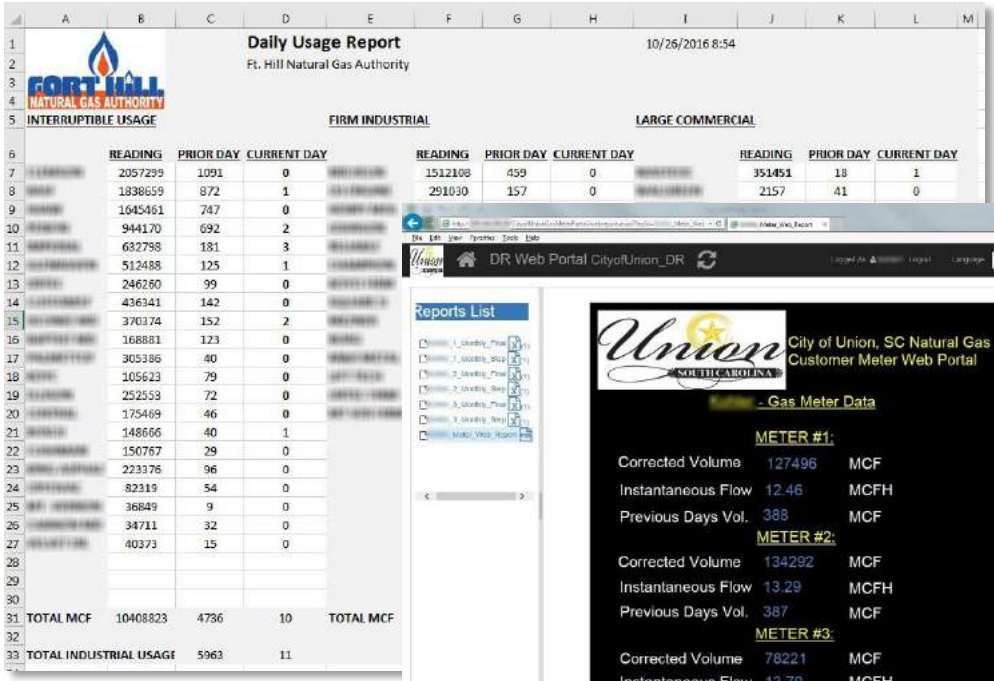
Municipal Report on Customer and Overall Usage

There are times that data may not be available due to communication outages. The report solution needs to be able to regenerate any past reports, under manual control, in the event of unavailable data at the time of automated generation.

Not all reporting is done on a start of the month billing cycle. Some reports will be generated on the 15 of the month, or otherwise. Dream Report is easily able to handle reporting on any variety of schedules and will handle leap year and daylight savings time transitions.

Typically, city SCADA systems deliver real-time data for a variety of variables in addition to the automatically collected RTU data. This real-time information needs to be made available to users through a Web Portal solution and data access needs to be controlled based on the logged-in user. These are all standard features of Dream Report and don't require any special system integration work.

Dream **Report** by Ocean Data Systems
www.DreamReport.net



Daily Usage Report
Ft. Hill Natural Gas Authority
10/26/2016 8:54

	INTERRUPTIBLE USAGE			FIRM INDUSTRIAL			LARGE COMMERCIAL		
	READING	PRIOR DAY	CURRENT DAY	READING	PRIOR DAY	CURRENT DAY	READING	PRIOR DAY	CURRENT DAY
	2057299	1091	0	1512108	459	0	351451	18	1
	1838659	872	1	291030	157	0	2157	41	0
	1645461	747	0						
	944170	692	2						
	632798	181	3						
	512488	125	1						
	246260	99	0						
	436341	142	0						
	370374	152	2						
	168881	123	0						
	305386	40	0						
	105623	79	0						
	252553	72	0						
	175469	46	0						
	148666	40	1						
	150767	29	0						
	223376	96	0						
	82319	54	0						
	36849	9	0						
	34711	32	0						
	40373	15	0						
TOTAL MCF	10408823	4736	10	TOTAL MCF					
TOTAL INDUSTRIAL USAGE		5963	11						

Switched From:
XLReporter

10 years ago Dream Report was the pioneer in the user friendly generation of industrial reports

Our near term focus is for Dream Report to pioneer new ways of working with that data and accessing it