



Benefits for InduSoft Certified System Integrators

InduSoft Web Studio

InduSoft's Certified System Integrator Program is an incentive driven program open to all System Integrators who actively recommend and develop solutions utilizing InduSoft Web Studio software.

Benefits:

- Free Development Software. We provide your developers with no-cost development software, allowing them to develop demos or complete projects without having to spend any money. Limited to 5 development (soft key) licenses, requires annual renewal.
- Eligible to Receive Beta Software. As a Certified Systems Integrator partner, you will be eligible to receive Beta copies of our software in order to provide feedback on new functionality being added to the product.
- Free technical training. To help your developers quickly achieve proficiency in our software, we offer free InduSoft technical training course, either on-line or at an InduSoft facility (limited to 5 students/yr).
- No Annual Support Fees. You won't pay any annual support fees but will still get InduSoft's great technical support, helping insure your project's success.
- Marketing Support. As a Certified System Integrator, you will be able to use the InduSoft Certified System Integrator logo on your website and commercial material. Your company profile will be listed on InduSoft's website. InduSoft provides many marketing materials (e.g. data sheets, case studies) that can be downloaded from our website to support customer presentations and quotations. Hard copies of these materials may be ordered by special request. InduSoft also looks to promote success stories through the use of Case Studies.
- Customer Leads. InduSoft Certified Integrators are eligible to be listed on our website. Customer leads that request integration assistance will be paired with a local Certified Integrator.

Requirements:

- Complete Program Application Form and send this to InduSoft. Fill out the form at <http://www.indusoft.com/Partners/Certified-System-Integrators/Systems-Integrator-Request>.
- Pass the online test. At least one employee of the Certified Systems Integrator will need to successfully complete the on-line test with a passing grade of 75% or higher. This is an annual requirement.
- Be actively involved promoting InduSoft Solutions. This program is for partners who are actively working on applications using InduSoft products for two or more projects per year.

